



North Ayrshire Council
Comhairle Siorrachd Àir a Tuath

Annual Procurement Report 1st April 2019 to 31st March 2020



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2. Introduction

The Procurement Reform (Scotland) Act 2014 forms part of the public procurement legislation that governs how Scottish public bodies buy their goods, works and services and allows maximisation of the economic benefit brought to Scotland from effective and efficient public procurement activity.

The Act requires all public organisations obliged to publish a procurement strategy to prepare an annual procurement report (“APR”) on its regulated procurements. The APRs are required to be published as soon as practicable after the end of the organisation’s financial year. This report covers the period from the 1st April 2019 to the end of the Council’s financial year on 31st March 2020. The publication of this report has been delayed due to the impact of Coronavirus.

North Ayrshire Council (“NAC”) is required to prepare a strategy and to comply with the Act. A Corporate Procurement Strategy (“CPS”) was published in December 2016 setting out how the Council would approach its external spend on goods, services and works over the period 2017-2020.

NAC recognises the importance and the benefits of effective procurement. The CPS sets out the strategic aims and objectives that will improve, innovate and transform how the Council procures goods, services and works. The 6 strategic aims are:

1. Legal compliance
2. Embed a more innovative and commercially focused approach
3. Increase expertise, capacity and effectiveness
4. Change suppliers and internal behaviours, improve processes and policies
5. Deliver savings and best value
6. Secure maximum social value

These strategic aims and associated objectives contribute to the Council Plan.

The APR must include

- a) a summary of the regulated procurements that have been completed during the year covered by the report,
- b) a review of whether those procurements complied with the authority’s CPS,
- c) the extent that any regulated procurements did not comply, and a statement of how the authority intends to ensure that future regulated procurements do comply,
- d) a summary of any community benefit requirements delivered as part of a regulated procurement that were fulfilled during the year covered by the report,

- e) a summary of any steps taken to facilitate the involvement of supported businesses in regulated procurements during the year covered by the report,
- f) a summary of the regulated procurements the authority expects to commence in the next two financial years,
- g) such other information as the Scottish Ministers may by order specify.

A regulated procurement process means the seeking of offers to award a contract equal to or more than £2M for works contracts or £50,000 for goods and services (including Health & Social Care) contracts which are governed by rules set out within the Procurement Reform (Scotland) Act 2014.

This APR relates to all regulated procurements.

3. North Ayrshire Council Context

North Ayrshire has a population of around 135,000 and despite some locational and sectoral strengths, the area has levels of unemployment, poverty and inequality well above the Scottish average.

The Council recognises the social, economic and environmental challenges that it faces and realise the answer is no longer traditional economic growth. Over the period of the report the Council has embarked on a radical new approach to its economy, centred on wellbeing and inclusion called Community Wealth Building (CWB).

CWB is at the heart of the new Council Plan, it uses the economic levers available to Anchor Institutions to develop resilient, inclusive local economies with more local employment and a larger more diverse business base, ensuring wealth is locally owned and benefits local people. Anchor institutions are large organisations that are rooted in the area, they employ significant numbers and have real buying and spending power e.g. Council, NHS, College and large private organisation.

At the time of writing this report NAC has established a CWB Commission, published Scotland's first CWB Strategy (May 2020) and thereafter agreed an Anchor Charter. There are five key pillars within the strategy, the first of which is Procurement. The Anchor charter includes joint commitments to deliver the procurement pillar. The documents can be found on the NAC website – Links below

<https://www.north-ayrshire.gov.uk/Documents/nac-cwb-strategy-brochure.pdf>

<https://www.north-ayrshire.gov.uk/Documents/cwb-anchor-charter.pdf>

Procurement is a significant activity across the Council and typically the Council spends between £200 to £220M per annum on external procurement expenditure.

Approximately 60% of the external procurement expenditure is spent with small and medium sized enterprises (“SMEs”) and around 20% is spent with local suppliers within the NAC boundary. NAC has aspirations to increase the amount of money spent with local suppliers and during 2019 implemented a new ‘Quick Quote’ procurement process which has increased opportunities for local business, supported the procuring services to build greater knowledge of local suppliers and identified opportunities for capacity building with North Ayrshire businesses.

Goods, works and services are purchased from over 4,500 suppliers each year resulting in over 120,000 invoices requiring to be paid.

The CPS and APR applies to all NAC’s and Health and Social Care Partnership procurement expenditure.

This APR will provide details on performance against the procurement strategy relating to all regulated procurements and identifies any issues and areas for improvement in subsequent financial years.

The APR owner is Anne Lyndon, Senior Manager Corporate Procurement.

4. Summary of Regulated Procurements Completed

NAC completed 59 regulated procurements with a value of £250,594,928.70 during the period of the report. The table below shows a summary of regulated procurement activity.

Table 1 Procurement award summary

Period 01/04/19 - 31/03/20	
Number of completed procurements	59
Estimated value of all completed procurements	£250,594,928.70
Estimated savings to be delivered from the awarded contracts	£13,294,620.32
Number of light touch contracts let during the period	1
Average number of bids received	7
% of contracts awarded to SME's	60%
Average processing time for a procurement exercise	120 days

Further details of each individual procurement including contract reference, contract description, contract value, supplier name, contract start date, end date and extension periods can be found in Appendix A.

In addition to Appendix A, all current live contracts including regulated procurements are publicly available through the organisation's contracts register via the link below.

[Contract Register](#)

5. Review of Procurement Compliance

Procurements require to be carried out in accordance with NAC's procurement strategy and all relevant legislation. A review of whether those procurements complied with the Council's procurement strategy and the extent to which any procurements did not comply, and a statement detailing how the Council will ensure that future regulated procurements do comply is detailed in Table 2 below.

Table 2 Procurement Strategy Compliance for Regulated Procurements

Council Strategy	Performance against Strategy
Deliver value for money	<p>Compliant against:</p> <ul style="list-style-type: none"> • Maximise the use of existing Cat A & B contracts • Market research carried out for all procurements • Procurement working with stakeholders to develop robust specifications • All requirements above £50K for Supplies and Service & £100K for Works are openly advertised using MEAT criteria • Lots considered for all exercises above £50K and over £100K for works

	<ul style="list-style-type: none"> • Community Benefits included above £50K • Output/Outcome specification utilised where appropriate <p>Areas of development in future years:</p> <ul style="list-style-type: none"> • Contract & Supplier Management (“CSM”) – CSM is a devolved responsibility and it is recognised that greater value and benefits could be delivered if a consistent robust CSM process was embedded throughout the Council.
Equal treatment of operators	<p>Fully complied</p> <ul style="list-style-type: none"> • Council Standing Orders Relating to Contracts (“CSO”) and Procurement Manual clearly outline how the Council ensures equal treatment of operators • Corporate Procurement Unit (“CPU”) provides training to officers on CSOs • Internal audits ensure officers are compliant with the CSOs • Engagement with the Supplier Development Programme, The Federation of Small Business, Social Enterprise Board and the Ayrshire Community Trust helps support SME’s and third sector organisations (TSOs”) to win Council contracts
Transparent & Proportionate	<p>Fully complied</p> <ul style="list-style-type: none"> • Council standing orders relating to contracts (“CSO”) and Procurement Manual clearly outline how the Council will act in a transparent and proportionate manner.
Sustainable Procurement Duty	<p>Fully complied</p> <ul style="list-style-type: none"> • The Sustainable Public Procurement Prioritisation tool (SPPPT) has been completed and is reviewed annually and all CPU category teams use sustainability tests.
Community Benefits	<p>Fully complied</p>

	<ul style="list-style-type: none"> • Community benefit clauses included in all procurements above £50K for supplies and services and over £100K for works, on either a voluntary or minimum requirement basis • Robust measuring of community benefits promised and received has been developed and implemented
Consulting and engaging with those affected by Council procurements	<p>Compliant against:</p> <ul style="list-style-type: none"> • User Intelligence groups are part of the procurement tendering process • All care contracts are actively managed and service users consulted • Balanced score cards utilised for feedback against some contracts <p>Areas of development in future years:</p> <ul style="list-style-type: none"> • As detailed above more robust CSM • Inviting service users to contribute to contract strategy and evaluation of procurement exercises
Living Wage	<p>Fully complied</p> <ul style="list-style-type: none"> • Fair Working Practices encouraging the payment of the Living Wage are considered in all appropriate contracts • NAC is an accredited Living Wage employer and as part of our accreditation carry out an annual review of all contracts to assess the number of individuals not being paid the living wage. An action plan is then developed.
Promoting compliance with Health & Safety within contacts	<p>Fully complied</p> <ul style="list-style-type: none"> • Health & Safety requirements are included in the ESPD as a pre-qualification for all appropriate contracts
The procurement of fairly and ethically traded goods and services	<p>Fully complied</p> <ul style="list-style-type: none"> • Ethically traded goods and services are considered for all appropriate contracts
Community Health and Wellbeing and Animal	Fully Complied

<p>welfare in Procurement of food</p>	<ul style="list-style-type: none"> The Council has a Gold Food for life Accreditation. This means that the nutritional value of food and animal welfare is taken into consideration when procuring and where possible the Council buys fresh and organic produce to promote the health of its communities, particularly children.
<p>Payment of invoices within 30 days</p>	<p>Did not comply</p> <ul style="list-style-type: none"> The Council paid 93.3% of all invoices within 30 days. Unfortunately, this did not meet the ambitious target of 96%. Work to identify bottleneck areas is ongoing. <p>Areas of development in future years:</p> <ul style="list-style-type: none"> Maximising the functionality within the financial management system. Review of the Council's devolved invoice processing structure. Implementation of e-Invoicing to remove manual invoices.

6. Community Benefits Summary

A summary of any community benefit requirements included as part of a procurement are detailed for the period of the report in Table 3.

NAC has a strong track record in delivering social and environmental benefits through its procurement activity. Community benefit clauses provide a means of achieving sustainability in public contracts. They include targeted recruitment and training, small business and social enterprise development, community and education engagement.

Community benefits are an important element of the sustainable procurement duty and the steps taken by NAC to include community benefit requirements demonstrates compliance with that duty.

Specifically, community benefits must be considered for all procurements at or above £4 million in value. NAC requests community benefits for all tenders over the value of £50,000 for Supplies and Services and £100,000 for Works, on a voluntary or minimum requirement basis. This is a lower threshold, therefore achieves significantly more community benefits across wider contracts. Tables 3 below show achievements from community benefits.

Table 3 Community benefit achievements

Regulated Procurement Community Benefits	
Total value of contracts award	£250,594,928.70
Total number of contracts awarded	59
Total contracts awarded with community benefit requirements	44
Total contracts awarded over £4 million	7
Total contracts awarded over £4 million with community benefit requirements	7
Number of jobs filled by priority groups	42
Number of apprenticeships filled by priority groups	7
Number of work placements for priority groups	19
Education projects	20
Community projects/support for community groups	44
TSO workshops	8
SME workshops	31

Within the community benefits requested, bidders are also asked to confirm subcontracting opportunities are accessible to SMEs and TSOs.

7. Supported Business Summary

A summary of the steps taken to facilitate the involvement of supported businesses in regulated procurements during the year covered by the report are noted below.

Bidders are requested as part of the NAC community benefit approach to award work to supported businesses, where possible, when the contract value is above the following thresholds:

- £500,000 for works
- £100,000 for supplies
- £100,000 for services

NAC include the statement below within the Community Benefit Request Template.

“To assist in delivering the Councils aspiration that one or more supported businesses are awarded work through this contract”

Most responses received from bidders indicate that they will wherever possible award contracts to a supported business.

The total spend with supported business for the period covered by the APR was £8,218.

8. Future Regulated Procurement Summary

A forward plan of anticipated regulated procurements NAC expects to commence in the next two financial years are included in Appendix B.

67 contracts are anticipated with an approximate value of £205,009,803.46. 23 mini competitions are also anticipated with an approximate value of £78,000,000 (only suppliers included in the call-off frameworks will be invited).

This information gives suppliers notice of future opportunities in the next two years.

Acting in a transparent and proportionate manner is an effective way for NAC to encourage competition and achieve better value for money in its procurements. It also promotes wider participation in the public procurement process.

Appendix A – Awarded Contracts 1st April 2019 to 31st March 2020

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
446277	Clyde Valley Residual Waste Project	Viridor Clyde Valley Ltd	Edinburgh	11/05/2016	£105,000,000.00	02/12/2019	01/11/2042	01/11/2047
NAC/1082	Provision of Equality Act Complaint Ramps to Residential Properties	William P Whiland & Son LTD	Glasgow	02/05/2019	£651,000.00	07/05/2019	06/05/2022	06/05/2024
NAC/1111	Corporate Insurance Services: Lot 2 Property Owners Liability (Industrial/Commercial Leased Properties) Lot 5 Computer Lot 6 Fidelity Guarantee & Crime Lot 7 Contractors All Risks and Hired in Plant Lot 8 Engineering Inspection Contract / Insurance and Contractors Plant Lot 9 Group Personal Accident / Travel – Corporate and Offsite (Education) Lot 12 Package Lot – Property Damage / Business Interruption (incl. Money and Specified Property), Casualty and Motor Fleet	Chubb European Group SE, Travelers Insurance Co Ltd and Zurich Insurance Plc (UK Branch) T/A Zurich Municipal	Various	05/03/2019	£8,146,154.96	01/04/2019	31/03/2024	31/03/2027
NAC/1116	Treatment of Post-Consumer Recyclates: Lot 1 Mixed Papers and Cardboard Lot 2 Mixed Plastics, Beverage Cartons, Cans and Glass Containers Lot 3 Comingled Dry Recyclable Waste	Levenseat Ltd, Regen Waste Ltd and Saica Natur UK Ltd	Various	26/02/2019	£956,164.50	01/04/2019	30/09/2020	30/09/2023
NAC/1120	Work Placement Programme and Employer Engagement Services	Ayrshire Chamber of Commerce	Prestwick	11/06/2019	£192,912.00	01/07/2019	30/06/2020	30/06/2023
NAC/1125	Void Gardens Works Framework	Nurture Landscapes Limited, Munro External Works (Commercial) Ltd and Orbis Protect Limited	Various	09/04/2019	£94,681.00	15/04/2019	14/04/2021	14/04/2023
NAC/1128	Pan Ayrshire Framework for Provision of Occupational Health and Welfare Services	Working on Wellbeing T/A Optima Health	Redditch	04/06/2019	£3,640,723.00	12/08/2019	11/08/2022	11/08/2024
NAC/1129	Delivery of a Mentoring Programme for Care Experienced Young People	MCR Pathways	Glasgow	30/08/2019	£465,000.00	23/09/2019	22/09/2021	22/09/2022

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
NAC/1131	<p>Business Support Consultancy Framework:</p> <p>Lot 1 Financial & Data Analysis Support</p> <p>Lot 2 Business Strategy & Business Development Support</p> <p>Lot 3 Marketing & Digital Media Support</p> <p>Lot 4 Procurement & Tender Support</p> <p>Lot 5 HR Support</p> <p>Lot 6 Family Business Support</p> <p>Lot 7 Succession Planning Support</p> <p>Lot 8 Digital Strategy & Transformation Support</p> <p>Lot 9 Workplace Development & Training Support</p>	<p>AMAS (Scotland) Ltd, Balance HR, Business Success Partnership Ltd, Caughey Solutions Limited, CJM Project & Financial Management Ltd, Connect Three Solutions Ltd, Eriskay Associates Ltd, Galloway Training Limited, GAP Communications, Insight Direct (UK) Ltd, Intend Business Development Ltd, James Simpson Associates, John Cowan (T/A Real Retail Solutions), Managed IT Experts Ltd, Martin Aitken & Co, Maureen Johnstone Associates, McLay McAlister & McGibbon (AYR) Ltd (T/A Robert J Hart & Company), Proactis (T/A Proactis Tenders Ltd), Rare Trade Digital Ltd, SCMG Limited, Social Enterprises Network Scotland, Strategem (Scotland) Ltd, Targeting Innovation Limited, Turous Ltd, UXL Ltd, Hitewall Marketing Limited, William Duncan & Co Ltd, Wright, Johnston & McKenzie LLP, Wylie & Bissett LLP and Yes Direct Marketing Limited (T/A Yes Agency)</p>	Various	28/01/2020	£600,000.00	10/02/2020	09/02/2022	09/02/2024
NAC/1132	<p>Provision of Banking & Merchant Services:</p> <p>Lot 1 Banking Services</p> <p>Lot 2 Merchant Services</p>	<p>Clydesdale Bank PLC and Bank of Scotland (Lloyds)</p>	Various	27/01/2020	£805,000.00	01/02/2020	31/01/2025	31/01/2027
NAC/1133	Supply of Composite Front & Rear Doorsets	Sovereign Group Ltd	Nelson	25/07/2019	£82,832.38	05/08/2019	04/02/2020	25/09/2020

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
NAC/1134	Provision of Domestic Removals for the Irvine High Rise Decant Programme	Richard Healey Removals Ltd	Beith	29/07/2019	£47,675.00	05/08/2019	04/08/2020	04/08/2020
NAC/1138	Supply of Bow Top Fencing Materials	City Gate Construction (Scotland) Limited, James Cowie, Miller Steels 2000 Ltd and Murphy Engineering (Scotland)	Various	17/03/2020	£260,000.00	23/03/2020	22/03/2022	22/03/2024
NAC/2143	Measured Term Contract 2019-2022 for the Inspection, Servicing and Repairs of Fire Fighting Equipment	Caledonia Fire and Security Ltd	Kirkcaldy	18/06/2019	£570,000.00	01/08/2019	31/07/2022	31/07/2024
NAC/2156	Measured Term Contract for Annual Inspection and Reactive Maintenance of Domestic Gas Central Heating Installations and Ancillary Equipment	James Frew Ltd	Stevenston	05/03/2019	£5,922,750.00	01/04/2019	31/03/2022	31/03/2024
NAC/2159	Framework Agreement 2019/2021 - Internal Alterations, Minor Extensions and Mechanical & Electrical Refurbishments to Non-Domestic Properties throughout North Ayrshire: Lot 1 Internal & External Alterations < £100,000 Lot 2 Minor Extensions & Alteration Work > £100,000 Lot 3 Mechanical & Electrical Refurbishments	City Gate Construction (Scotland) Ltd, D. McLaughlin and Sons trading as McLaughlin Construction, Electrical & Data Systems Ltd, Emtec Group, James Frew Ltd, Maxi Construction Ltd and MPMH Construction Ltd	Various	02/04/2019	£10,200,000.00	02/04/2019	01/04/2021	01/04/2023
NAC/2166	Proposed Extension and M&E Upgrade to Annick Primary School, Irvine	Emtec Group	Uddingston	26/05/2019	£2,586,860.14	01/07/2019	01/07/2020	01/07/2020
NAC/2169	Supply of Kitchen Units & Fitments	City Building (Contracts) LLP	Glasgow	09/07/2019	£832,380.08	15/07/2019	14/07/2021	14/07/2023
NAC/2171	Internal and External Alterations: Lot 1 Friars Lawn Sheltered Housing Unit Lot 2 Garrier Court Sheltered Housing Unit	McTear Contracts Ltd and D. McLaughlin & Sons T/A McLaughlin Construction	Various	06/08/2019	£4,355,299.90	30/09/2019	06/07/2020	06/07/2020
NAC/2174	Dalrymple Court – Redevelopment (Construction of 24Nr Dwelling SHU & 9Nr Bungalows)	McTaggart Construction Ltd	Dalry	15/10/2019	£5,070,918.32	29/10/2019	22/12/2020	22/12/2020
NAC/2176	Clerk of Work Services – ASN Campus and Respite & Residential Accommodation, Stevenston	Ross Quality Control Ltd	Stirling	10/07/2019	£69,112.02	22/07/2019	23/11/2020	23/11/2020
NAC/2182	Maintenance and Repair of Warden Call Systems in Sheltered Housing Units and Homes for the Elderly	OpenView Security Solutions Limited	Romford	25/10/2019	£96,472.82	04/11/2019	03/11/2022	03/11/2022
NAC/2183	Access Services to Fulfil Statutory Obligations	The Key Centre Limited	Irvine	15/08/2019	£93,375.00	19/08/2019	19/08/2022	19/08/2022

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
NAC/2184	Supply of Smoke, Heat and Carbon Monoxide Detection Materials: Lot 1 Battery Operated Lot 2 Mains Operated	Rexel UK Limited	Ayr	25/11/2019	£1,289,060.00	25/11/2019	24/05/2021	24/11/2021
NAC/2185	Provision of Lead Consultant Services: Ardrossan Harbour Redevelopment	Ironside Farrar Limited	Edinburgh	11/11/2019	£158,400.00	12/11/2019	31/01/2020	31/01/2020
NAC/4280	Community Support Service: Lot 1 Three Towns, Garnock Valley and North Coast Area - Mental Health Client Group Lot 2 Three Towns, Garnock Valley and North Coast Area - Learning Disability Client Group Lot 3 Three Towns, Garnock Valley and North Coast Area - Physical Disability Client Group Lot 4 Irvine and Kilwinning Area - Mental Health Client Group Lot 5 Irvine and Kilwinning Area - Learning Disability Client Group Lot 6 Irvine and Kilwinning Area - Physical Disability Client Group	Affinity Trust, Cornerstone, Enable Scotland, Hansel, Key Housing Association, Nafod Accessibility, Quarriers and The Richmond Fellowship Scotland	Various	18/09/2019	£84,119,850.00	06/01/2020	05/01/2022	05/01/2026
NAC/4286	Children's Advocacy Service	Barnardo's - Hear 4 U North Ayrshire	Edinburgh	03/07/2019	£524,161.00	05/08/2019	04/08/2021	04/08/2023
NAC/4287	Prevention and Early Intervention Support Service to North Ayrshire Alcohol and Drug Partnership	Turning Point Scotland Services Ltd	Glasgow	18/06/2019	£899,633.00	12/08/2019	11/08/2022	11/08/2022
NAC/4309	Provision of a Community Link Network Service	Neighbourhood Networks in Scotland Limited	Glasgow	06/11/2019	£83,603.00	11/11/2019	10/11/2021	10/11/2021
NAC/5007	Provision of Welfare Buses	Woodall Nicholson Ltd T/A Mellor Coachcraft	Rochdale	08/01/2020	£527,346.00	09/01/2020	31/07/2020	31/07/2020
NAC/5010	Conservation, Architectural, Quantity Surveyor and Principal Design Services for Shopfront and Building Repair Scheme Lot 1 Dalry Lot 2 Stevenston	ZM Architecture	Glasgow	19/12/2019	£73,965.00	19/12/2019	30/09/2020	30/09/2020
NAC/DA/1022	Income Management & Cash Collection System Direct Award against Crown Commercial Services - Data and Applications Solutions Lot 2a Framework (RM3821)	Civica UK Limited	Dudley	18/04/2019	£264,646.00	19/04/2019	19/04/2024	19/04/2026
NAC/DA/1025	Furnishings & Related Services for Temporary/Permanent Accommodation let against Scotland Excel Domestic Furniture and Furnishings Framework (08-15)	The Furnishing Service	East Kilbride	10/04/2019	£778,500.00	15/04/2019	31/10/2022	31/10/2022

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
NAC/DA/1028	Renewal of ESRI Enterprise Licence issued as a Direct Award against the CCS Framework RM3821 - Data and Application Solutions	ESRI (UK) Ltd	Aylesbury	10/06/2019	£85,956.00	01/07/2019	30/06/2022	30/06/2022
NAC/DA/1029	Provision of Health Case Management for Employability issued as a Direct Award against NAC/1030 Employability and Skills Framework	CEIS Ayrshire	Irvine	18/07/2019	£112,788.00	22/07/2019	31/07/2020	31/07/2020
NAC/DA/1031	Supply of a Telescopic Waste Handler issued as a Direct Award against Scotland Excel 08-18 Light and Heavy Plant Framework	Scot JCB Limited	Glasgow	15/08/2019	£83,170.00	16/08/2019	16/02/2020	16/02/2023
NAC/DA/5001	Provision of End to End Pipeline- Direct Award against NAC/1030 Employability and Skills Pipeline- Lot 1 Engagement and Barrier Removal	CEIS Ayrshire	Irvine	26/09/2019	£596,240.00	01/10/2019	31/07/2020	31/07/2020
NAC/DA/5002	We Work for Families Programme- Direct award from the NAC/1030 Employability and Skills Framework	The Lennox Partnership	Clydebank	18/12/2019	£95,796.00	01/01/2020	31/07/2020	31/07/2020
NAC/MC/1126	Treatment & Disposal of Assorted Waste: Lot 2 Paper, Cardboard, News & PAMs Lot 6 Mixed Rigid Plastics Lot 7 Scrap Metal Lot 8 Shredded & Non-Shredded Wood Lot 9 Textiles Lot 11a Carpets Lot 11b Mattresses Lot 11c Windows Lot 11d Doors Lot 12 Plasterboard (Gypsum) Lot 13 Inert Wastes and Rubble Lot 14 Gas Bottles Lot 15 Tyres Lot 16a Asbestos Lot 16b Paint Lot 16c Car Batteries Lot 17 Street Sweepings & Gully Waste	Lowmac Alloys Limited, Enva Scotland Limited, Acre Industrial & Cleaning Services Limited, Levenseat Ltd and Nathans Waste Savers Limited	Various	14/06/2019	£850,947.00	01/07/2019	30/06/2021	30/06/2027
NAC/MC/1131	Provision of Telephony Infrastructure Issued as a mini competition against the Scottish Government Telephony DPS - reference SP-17-032 (Lot 3- Bundled Services)	Insight Direct (UK) Ltd	Sheffield	05/12/2019	£ 1,122,761.00	06/12/2019	05/12/2022	05/12/2024
NAC/MC/1134	Supply of a Telescopic Waste Handler issued as a mini competition against Scotland Excel 08-18 Light and Heavy Plant Framework	Scot JCB Limited	Glasgow	14/08/2019	£83,170.00	16/08/2019	16/02/2020	16/02/2023

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
NAC/MC/1135	Supply of 16 tonne refuse collection vehicle issued as a mini competition against the Scotland Excel Heavy Vehicles Framework (SXL 03-17) Lot 8 – Bodies for Refuse Collection Vehicles	FAUN Zoeller UK Limited	Redditch	18/09/2019	£131,910.00	01/10/2019	01/03/2020	01/08/2020
NAC/MC/1140	Supply of Truck Mounted Sweepers issued as a mini competition against the Scotland Excel Heavy Vehicles Framework (SXL 03-17) Lot 5 – Bodies for Road Sweepers	Johnston Sweepers	Surrey	18/09/2019	£296,364.00	01/10/2019	01/03/2020	01/08/2020
NAC/MC/1141	Supply of Compact Sweepers issued against the Scotland Excel Heavy Vehicles Framework (Ref: SXL 03-17) Lot 6 – Complete Road Sweeper Vehicles	Johnston Sweepers	Surrey	18/09/2019	£856,039.00	01/10/2019	01/10/2023	01/10/2023
NAC/MC/2087	Supply of Ironmongery Materials	A1 Ironmongery Limited, Decco Limited T/A White Milne, Jewson Limited T/A George Boyd and Stax Trade Centres Limited	Various	04/06/2019	£750,000.00	10/06/2019	09/06/2022	09/06/2024
NAC/MC/2102	Proposed Nursery Upgrade and External Canopy Installation at St Marks Primary School, Irvine - Issued as a mini competition against NAC/2159 Internal Alterations, Minor Extensions and Mechanical & Electrical Refurbishments to Non-Domestic Properties throughout North Ayrshire Lot 2 - Minor Extensions and Alteration Work > £100k	Emtec Group	Uddingston	06/06/2019	£261,138.74	01/07/2019	06/10/2019	06/10/2019
NAC/MC/2113	Provision of a Managed Fleet Store issued as a mini competition against the Yorkshire Purchasing Organisation Fleet Managed Service Framework – Reference 921 Lot 1 (Managed Stores)	Fleet Factors Limited	Middlesbrough	06/08/2019	£2,890,000.00	13/08/2019	12/08/2022	12/08/2024
NAC/MC/2125	Provision of LED Lanterns issued as a mini competition against the Scotland Excel Street Lighting Materials Framework (26-17) Lot 1 – LED Lanterns Lot 1 Post Top Lanterns Lot 2 Heritage Lanterns	DW Windsor Ltd and Light and Energy Distribution Limited	Various	01/10/2019	£137,554.08	04/10/2019	29/11/2019	30/12/2019
NAC/MC/5005	Treatment & Disposal of Post-Consumer Mixed Paper and Cardboard (Interim Requirement) issued as a mini competition against the Scotland Excel Recyclable and Residual Waste Dynamic Purchasing System Lot 2 - Treatment of Paper, Cardboard, News & PAMs	Lowmac Alloys Limited	Irvine	06/11/2019	£421,409.90	18/11/2019	17/05/2020	17/11/2020
NAC/MC/5010	Supply of Compostable Bin Liners issued as a mini competition against the Recycle and Refuse Containers Framework - Reference 01-17 Lot 7 Compostable Sacks and Liners	Cromwell Polythene Limited	Leeds	26/03/2020	£78,720.00	27/03/2020	26/03/2021	26/03/2023

Contract Reference	Contract Description	Company Name	Town	Date of Award	Total Contract Value (£NET incl extensions)	Contract Start Date	Original Contract End Date (excluding extensions)	Contract End Date (incl max extensions)
	Provision of Furniture for Kilwinning Academy (Phase 5):							
NAC/MC/5016	Lot 1 Classroom Furniture Lot 2 - Office Furniture	Sharp Business Systems UK PLC	Ayr	04/03/2020	£94,498.37	09/03/2020	30/08/2020	30/08/2020
NAC/STA/1071	Attainment Challenge Primary Counselling	Place2Be	Edinburgh	28/06/2019	£136,000.00	04/07/2019	03/07/2020	03/07/2020
NAC/STA/4026	Delivery of Stroke Support Service	Chest, Heart & Stroke Scotland	Edinburgh	18/04/2019	£242,055.00	01/04/2019	31/03/2020	31/03/2022
NAC/STA/4027	Wellbeing and Recovery College	RAMH	Paisley	01/04/2019	£170,000.00	01/07/2019	31/12/2020	31/12/2020
NAC/STA/4030	Provision of Children's Short Breaks	Cornerstone Community Care	Aberdeen	06/04/2020	£499,575.60	29/02/2020	28/02/2022	28/02/2024
NAC/STA/5007	Contingency Interim Waste Disposal and Treatment	Barr Environmental Limited	Cumnock	18/12/2019	£174,000.00	18/12/2019	31/01/2020	31/01/2020
NAC/STA/5008	Provision of Neatebox Pedestrian Crossing System	Neatebox LTD	Edinburgh	17/01/2020	£67,095.00	20/01/2020	19/01/2021	19/01/2022
PS/19/47	Scaffolding Framework - Lot 2 North Ayrshire	MJD & Sons Scaffolding Ltd, TM Contracts Ltd, Scaffold Contracts Ltd, C Build Contracts Ltd and JR Scaffold Services Ltd	Various	23/08/2019	£674,265.89	23/08/2019	23/08/2021	23/08/2023
PS/19/60	All Ayrshire Traffic Signal Maintenance	Dynniq UK Ltd	Basingstoke	15/10/2020	£225,000.00	01/11/2019	31/10/2022	31/10/2024

Appendix B – Future Regulated Procurements 1st April 2020 to 31st March 2022

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
Maintenance of Non-Domestic Solar PV Systems & Provision of Solar PV Monitoring System	Retender	£120,000.00	01/07/2020	01/09/2020	01/10/2020
Provision of Gas and Electrical Installation Audits	New	£550,000.00	01/07/2020	01/09/2020	01/10/2020
Framework Agreement for Provision of Metal Arc Welder & Labour Teams	Retender	£360,000.00	01/08/2020	01/10/2020	01/11/2020
New Build Primary School, Kilbirnie	New	£8,650,000.00	25/04/2020	25/08/2020	25/09/2020
Professional Services Framework	New	£25,000,000.00	15/04/2020	01/08/2020	01/09/2020
Housing Support- Women at risk of violence	Retender	£449,846.00	31/01/2021	30/06/2021	01/08/2021
Care at Home with Housing	Retender	£223,093.00	01/11/2021	01/02/2022	01/07/2022
Care at Home Framework	Retender	£19,294,788.00	01/11/2021	01/02/2022	01/07/2022

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
Delivery of Modern Apprenticeships to North Ayrshire Council	Retender	TBC	31/01/2021	31/05/2021	21/08/2021
Tier 2 Early Intervention and Prevention - Alcohol & Drugs	Retender	£899,633.00	14/01/2022	01/04/2022	15/07/2022
Arran & Cumbrae Visitor Moorings Maintenance	Retender	£95,753.18	01/10/2021	01/02/2022	10/03/2022
Housing Support and Children's integration	Retender	£1,194,738.00	31/01/2021	30/06/2021	01/08/2021
Supply, implementation, integration and maintenance of a Home Care Management System (HCMS)	Retender	£631,040.00	22/06/2020	22/12/2020	22/04/2021
Provision of External Handrails and Associated Works	New	£577,430.00	01/10/2021	31/03/2022	19/06/2022
Early Years Training Providers	New	£90,000.00	01/09/2020	01/11/2020	01/12/2020
Cash in Transit Services - Mini Competition against the Crown Commercial Service Courier framework Lot 5	Retender	£687,232.00	01/10/2021	01/03/2022	01/04/2022
Vehicles Recovery and Repair	New	£400,000.00	01/10/2020	01/12/2020	01/01/2021
Children with Disability Framework	Retender	£2,892,888.00	01/11/2020	01/04/2021	19/09/2021
Taigh Mor Respite	New	£1,844,624.00	01/01/2021	01/04/2021	01/07/2021

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
CCTV Maintenance Works	New	£374,623.00	01/11/2021	09/06/2022	09/07/2022
Supply of Composite Front & Rear Door Set	Retender	£82,832.38	25/07/2020	01/11/2020	01/12/2020
Provision of Property Management Services (Industrial Estate Portfolio)	Retender	£275,000.00	30/04/2021	08/11/2021	01/04/2022
Provision of a Leadership and Coaching Programme for Education Multiple Lots	Retender	£538,000.00	28/02/2021	30/06/2021	29/09/2021
Proposed internal refurbishment of Saltcoats High Flats	New	£3,100,000.00	01/09/2020	01/11/2020	01/12/2020
Provision of Housing Advisory / Advocacy Service and Youth Employment Project	Retender	£382,365.00	01/01/2021	31/05/2021	01/07/2021
Housing Support Green Street & Victoria House Support Provision	Retender	£2,173,472.00	31/01/2021	30/06/2021	01/08/2021
Approved Body Scottish Landfill Communities Fund	Retender	£80,000.00	01/04/2020	30/09/2020	09/11/2020
Measured Term Contract 2019-2022 for the Inspection, Servicing and Repairs of Fire Fighting Equipment	Retender	£750,000.00	01/10/2021	30/04/2022	25/06/2022
Measured Term Contract Floor Finishes	Retender	£500,000.00	15/11/2020	15/03/2021	15/04/2021
IT Integrated Asset Management System - Roads	New	£255,000.00	15/06/2020	15/08/2020	15/09/2020
Provision of Treasury Management Services	Retender	£39,000.00	01/06/2020	31/10/2020	03/01/2021

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
Printing Framework - Lot 1 Leaflets, Posters & Flyers and Pre-Paid Envelopes, Lot 2 Booklets and Brochures	Retender	£600,000.00	01/08/2020	01/12/2020	01/01/2021
Leachate Removal & Disposal at Shewalton Landfill Site	Retender	£363,004.00	01/07/2020	15/09/2020	01/11/2020
Landfill Engineering Design Advisory Services and operational Landfill Management	Retender	£136,500.00	01/09/2020	01/03/2021	01/04/2021
Recovery, Reuse and Recycling of Bulky Household Waste:	Retender	£245,000.00	01/08/2020	30/11/2020	27/01/2021
Provision of Gym Equipment for Secondary Schools (Cardiovascular & Resistance fitness equipment)	New	£303,330.00	02/07/2020	01/11/2020	01/12/2020
Window Cleaning Services for Non-Domestic Properties	New	£110,000.00	01/11/2020	01/02/2021	01/03/2021
Supply and Delivery of MSC Accredited Whiting & Haddock	Retender	£223,257.00	08/07/2020	08/11/2020	08/12/2020
Property repairs and maintenance management solution (Building Services IT system)	Retender	£222,121.00	30/09/2021	09/04/2022	08/06/2022
Provision of a Telecare Call-Monitoring and Alarm Receiving Centre	Retender	£802,395.00	15/12/2020	31/05/2021	01/09/2021
Measured Term Contract Servicing and Repair of ASN Equipment in non-domestic properties	Retender	£72,000.00	01/07/2020	01/09/2020	01/10/2020

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
Framework Agreement for CDM Services (NAC/2075)	Retender	£320,000.00	31/03/2021	21/07/2021	14/11/2021
Framework Agreement Asbestos Services in Non-Domestic Properties (NAC/2150)	Retender	£200,000.00	12/02/2022	20/06/2022	13/09/2022
Supply only (Leods equivalent) timber doors sets	New	£120,000.00	01/08/2020	01/10/2020	01/11/2020
Framework for the Supply of Toilet Cubicle Materials	New	£360,000.00	01/08/2020	01/10/2020	01/11/2020
Montgomerie Park Primary School, New Build	New	£9,000,000.00	15/08/2021	15/10/2021	15/11/2021
Provision of Cashless Catering System	Retender	£528,525.00	01/03/2021	01/05/2021	01/06/2021
Delivery of a Mentoring Programme for Care Experienced Young People	New	£465,000.00	22/12/2021	23/08/2022	23/09/2022
On-Site Saliva-Based Test Kits and Laboratory Screening	Retender	£78,102.00	01/01/2021	01/05/2021	01/06/2021
Installation & Maintenance of Network Cabling & Related Services Framework Agreement	Retender	£500,000.00	01/12/2021	31/05/2022	01/08/2022
Council Chambers Webcasting	New	£68,401.00	01/02/2021	30/06/2021	19/09/2021
SA Counselling Service	Retender	£579,150.00	01/10/2020	01/04/2021	01/07/2021
Measured Term Contract for Roofing / Render / External Wall Insulation Programme 2016-2019, Various Locations within North Ayrshire	Retender	£19,972,500.00	31/08/2020	31/01/2021	01/04/2021

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
3 - Ayrshire First Aid Training Framework	Retender	£141,000.00	31/08/2020	15/12/2020	22/03/2021
Day Education for Children with Additional Support Needs	Retender	£4,428,000.00	12/08/2020	12/11/2020	12/01/2021
Debt Collection and Diligence Services	Retender	£577,000.00	01/08/2020	31/01/2021	06/04/2021
Scottish Housing Quality Standards Surveys	Retender	£90,000.00	01/07/2020	01/10/2020	01/11/2020
Surface Dressing Works	Retender	£828,863.90	01/08/2020	01/03/2021	01/04/2021
Peer Support (Mental Health)	Retender	£240,000.00	01/09/2020	01/03/2021	01/07/2021
Individual Placement and support service (Mental Health) (Employability)	Retender	£120,000.00	01/01/2021	01/03/2021	01/07/2021
Nethermains Community Resettlement	New	£1,110,680.00	01/01/2021	01/06/2021	01/12/2021
Supply of Smoke, Heat and Carbon Monoxide Detection Materials	New	£1,289,060.00	01/04/2021	25/09/2021	25/11/2021
Provision of Transport Services - Dynamic Purchasing System	Retender	£9,795,000.00	15/11/2020	01/05/2021	01/07/2021
DBO of Retrofitted Biomass Heating Schemes in NAC Properties	Retender	£2,609,557.00	01/09/2021	01/04/2022	01/06/2022

Contract Description Project Title	New, extended or re-let	Estimated Total Contract Value £NET includes extensions	Expected Notice Dates	Expected Award Date	Expected Contract Start Date
Flexible Framework for Early Learning and Childcare Funded Entitlement	New	£18,000,000.00	01/12/2020	01/08/2020	01/08/2020
Supply of Architectural and Lead Designer Services – Ardrossan Community Campus	New	£5,000,000.00	15/07/2020	01/12/2021	01/01/2021
Ardrossan Campus Build	New	£53,000,000.00	01/07/2021	01/11/2021	01/02/2022
67 Contracts		£205,009,803.46			